



Ocean Rate Bulletin

Frozen Poultry (WC):

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during November. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, November.

Market Share-November:

Each carrier's current market share is based on the number of containers shipped during November. Source: PIERS, November.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, January 31, 1999 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for January 31, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

Definitions

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
CY-CY = Container Yard to Container Yard
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Poultry (WC)

Monthly Market Share For: November 1998

Month\Year: 8\82

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Mitsui OSK	38%	2%	14 Days	\$100.00								21 KT	\$2,100
Maersk	25%	43%	16 Days	\$100.00								21 KT	\$2,100
COSCO	25%	2%	18 Days	\$3,500 ¹									\$3,500
Hyundai	13%	14%	14 Days	\$100.00								21 KT	\$2,100
Evergreen	0%	14%	18 Days	\$100.00								21 KT	\$2,100
Hanjin	0%	10%	15 Days ⁴	\$100.00								21 KT	\$2,100
Cho Yang	0%	5%	14 Days	\$162.00								19 KT	\$3,402
K Line	0%	3%	18 Days	\$100.00								21 KT	\$2,100
Sea-Land	0%	3%	16 Days ⁴	\$100.00								21 KT	\$2,100
APL	0%	2%	14 Days	\$100.00								21 KT	\$2,100

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: November 1998

Month\Year: 401\4,692

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	17%	23%	16 Days ⁴	\$71.00									\$1,491
Sea-Land	17%	16%	8 Days ⁴	\$71.00									\$1,491
Evergreen	14%	17%	17 Days	\$71.00									\$1,491
APL	13%	7%	13 Days	\$71.00									\$1,491
Cho Yang	12%	3%	15 Days	\$1,700 ¹									\$1,700
Hyundai	9%	12%	13 Days	\$71.00									\$1,491
COSCO	5%	3%	18 Days	\$73.00									\$1,533
Maersk	4%	5%	15 Days	\$71.00									\$1,491
Mitsui OSK	3%	3%	13 Days	\$71.00									\$1,491
OOCL	3%	3%	17 Days	\$71.00									\$1,491
NYK Line	1%	4%	18 Days	\$71.00									\$1,491
K Line	1%	2%	18 Days	\$71.00									\$1,491
P&O Nedlloyd	1%	1%	17 Days	\$71.00									\$1,491

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Poultry (WC)

Monthly Market Share For: November 1998

Month\Year: 2\21

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	100%	11%	22 Days	\$169.00	\$1							21 KT	\$3,570
Mitsui OSK	0%	48%	17 Days	\$169.00	\$1							21 KT	\$3,570
Evergreen	0%	5%	19 Days	\$169.00	\$1							21 KT	\$3,570
Zim Line	0%	5%	25 Days										
Sea-Land	0%	5%	18 Days ⁴	\$169.00	\$1							21 KT	\$3,570
Hanjin	0%	5%	18 Days ⁴	\$176.00	\$1							21 KT	\$3,717
COSCO	0%	5%	30 Days	\$4,210 ¹	\$1								\$4,231

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: November 1998

Month\Year: 150\1,121

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	29%	19%	10 Days	\$67.00	\$1		34%					21 KT	\$1,906
K Line	25%	24%	12 Days	\$67.00	\$1		34%					21 KT	\$1,906
COSCO	9%	10%	12 Days										
Evergreen	9%	9%	11 Days	\$67.00	\$1		34%					21 KT	\$1,906
Hanjin	8%	16%	12 Days ⁴	\$67.00	\$1		34%						\$1,906
Hyundai	5%	6%	13 Days	\$67.00	\$1		34%					21 KT	\$1,906
NYK Line	4%	4%	12 Days	\$70.00	\$1		34%					21 KT	\$1,991
Yang Ming	3%	4%	12 Days	\$67.00	\$1		34%					21 KT	\$1,906
Maersk	3%	2%	11 Days	\$67.00	\$1		34%					21 KT	\$1,906
Mitsui OSK	2%	2%	10 Days	\$67.00	\$1		34%					21 KT	\$1,906
Sea-Land	1%	3%	11 Days ⁴	\$67.00	\$1		34%					21 KT	\$1,906

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: November 1998

Month\Year: 651\7,210

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	36%	31%	14 Days	\$71.00									\$1,491
Hanjin	28%	30%	19 Days	\$71.00									\$1,491
Evergreen	12%	19%	14 Days ³	\$71.00									\$1,491
COSCO	9%	6%	16 Days	\$73.00									\$1,533
Cho Yang	6%	2%	18 Days	\$1,700 ¹									\$1,700
Mitsui OSK	3%	2%	13 Days	\$71.00									\$1,491
OOCL	2%	2%	13 Days	\$71.00									\$1,491
NYK Line	1%	2%	13 Days	\$71.00									\$1,491
Sea-Land	1%	2%	16 Days ³	\$71.00									\$1,491
Maersk	1%	1%	16 Days ³	\$71.00									\$1,491
Yang Ming	1%	0%	21 Days	\$71.00									\$1,491

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: November 1998

Month\Year: 16\408

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	37%	36%	9 Days ³	\$67.00	\$1		34%					21 KT	\$1,906
NYK Line	19%	10%	9 Days	\$67.00	\$1		34%					21 KT	\$1,906
Mitsui OSK	12%	5%	11 Days	\$67.00	\$1		34%					21 KT	\$1,906
Hyundai	12%	3%	11 Days	\$67.00	\$1		34%					21 KT	\$1,906
Hanjin	6%	6%	11 Days	\$67.00	\$1		34%					21 KT	\$1,906
K Line	6%	6%	14 Days ³	\$67.00	\$1		34%					21 KT	\$1,906
OOCL	6%	0%	9 Days	\$67.00	\$1		34%					21 KT	\$1,906
Yang Ming	1%	2%	10 Days	\$67.00	\$1		34%					21 KT	\$1,906
APL	0%	16%	14 Days	\$67.00	\$1		34%					21 KT	\$1,906
Maersk	0%	2%	10 Days ³	\$67.00	\$1		34%					21 KT	\$1,906

3 Transit time is based on departure from Tacoma, WA.